

The PartnerGROWTH! Advantage



	Authorized Reseller	Gold Partner	Platinum Partner
Minimum Revenue Target per year	-	10,000 €	100,000 €
Benefits			
Technical Support			
Pre- & Post-Sales technical Support	✓	✓	✓
Free "Not-for-Resale" Licenses for personal use		✓	✓
Free Product Trainings			✓
Sales Support			
balesio Sales Team	✓	✓	✓
Personal Sales Assistant		✓	✓
Reception of Sales Leads			✓
Marketing Support			
Marketing Material (Download)	✓	✓	✓
Entry on balesio's Website			✓
Further Product Information		✓	✓
Price Discounts			
Rebates on products	Ok	High	Very High
Special Promotions		✓	✓
Requirements			
Sales Specialist(s) for balesio products	1	2	min. 2
balesio Logo / Linking to balesio's Website	✓	✓	✓
Active Communication of New Releases, Updates, etc.		✓	✓
Yearly Business Plan			✓
Commitment / Purchasing Licenses on Stock	No	Yes	Yes

balesio AG

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Errors and omissions excepted. | © balesio AG | Latest Review: June 2011.